



Consultant in IP Strategy and Innovation Life sciences & Pharma

Company Overview

Questel's mission is to facilitate the development of innovation in an efficient, safe and sustainable way.

Questel provides an integrated platform of software and services to meet all needs in terms of intellectual property and innovation management.

With more than 20,000 customers in 30 countries, Questel has become a world leader whose IT expertise is recognised throughout the world and is reflected in all its offerings.

At Questel, our employees, based in Europe, North America, China, Japan, India and many other countries, are the company's main shareholders. On a day-to-day basis, this is reflected in the strong involvement of our teams, collaborative processes and short decision paths.

Our company, supported by first-class investment funds and based on strong values of entrepreneurship, respect and honesty, pursues both a strategy of strong growth and a commitment to social and environmental responsibility.

Your next adventure awaits here...

As part of our consulting team, you will contribute to deliver and manage consulting projects and services to bring solutions to the client which will be at the heart of the strategy of many innovative players worldwide. Reporting to the Life sciences & pharma business unit director, your responsibilities will include:

- ✓ Performing and managing multiple consulting projects and services delivery within respect of budget and deadline: IP landscape, technology transfer, benchmark of portfolios, IP valuation, IP due diligence, market screening, competitive intelligence, ideation, technology scouting, prior art search...
- ✓ Managing a panel of different clients (start-up to large corporates), from projects delivery to identification of new needs
- ✓ Supporting sales representatives during their sales process for our Service and Consulting offering
- ✓ Participating to events to promote Questel and more precisely our offering in service and consulting

The list of responsibilities above is not exhaustive. You will be requested to work on various subjects, with various interlocutors in a multicultural, growing and challenging environment.

The perfect match...

Education:

Master's degree or PhD in lifesciences, biotech, pharma or healthcare, and experience in intellectual property.

Experience:

You are required to have 5 to 7 years of professional experience:

- ✓ in IP services and/or consulting for IP and/or innovation
- ✓ being customer oriented
- ✓ with ability for time and project management
- ✓ with ability to conduct a meeting and/or training in English

Personal attributes

- ✓ Strong analytical skills with the ability to collect, organise, analyse and interpret large amounts of data to underline the relevant information regarding a specific topic.
- ✓ Excellent client interaction skills, collaborative work style, and strong interpersonal and team skills.
- ✓ Autonomous, dynamic and dedicated
- ✓ Ability to adapt, integrate and learn quickly
- ✓ Excellent editorial and oral skills
- ✓ Fluent in English (written and oral)
- ✓ Flexibility to travel (up to 25%)

Join Questel, a growing international group, and live a great human adventure!

What we offer... permanent contract, **attractive remuneration, profit-sharing bonus**, CSE benefits, restaurant card, health insurance, part-time remote...

Job Location Grenoble (France)